

**CITY OF AUSTIN - PURCHASING  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: CAPITOL SCIENTIFIC, INC**

**AGENDA DATE: 04/26/2012**

**SUBJECT:** Authorize award and execution of a 12-month requirements supply contract with CAPITOL SCIENTIFIC, INC. for laboratory chemicals and supplies to be used in the operation of Austin Energy Lab Services in an estimated amount not to exceed \$40,000, with four 12-month extension options in an estimated amount not to exceed \$40,000 per extension option, for a total estimated contract amount not to exceed \$200,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$16,667 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining seven months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on April 16, 2012.

**PURCHASING:** Lowest bid of two bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Dolores Castillo, Sr. Buyer/322-6466

---

This contract will provide a readily available supply of laboratory chemicals and supplies for Austin Energy Lab Services (AELS) for use in normal operations. Items on this contract include glass beakers, vials, caps, bottles, and syringes, and chemicals such as chloroform, chloride, and acetone. These items are used to perform tests for substances including polychlorinated biphenyls (PCBs), numerous metals, and various oil and greases as required by state and federal regulatory agencies. These tests support several AE units including Field Services by providing analysis for spill testing, the Power Plants by performing permit testing relating to their discharge effluent, and Environmental Services with special projects, as needed. The lab also runs lubrication oil preventive maintenance tests for Decker Creek Power Station and Sand Hill Energy Center.

The bid sheet included a list of the top 20 high volume line items to obtain comparison pricing in addition to requesting a discount from the vendor's published price list for additional items which may be required by the laboratory in the future, which in this case will be 22%. The solicitation stated that the contract would be awarded in an annual amount not to exceed \$40,000.

MBE/WBE solicited: 1/2

MBE/WBE bid: 0/0

### **BID TABULATION**

DKC0091

20 Line Items

<u>Vendor</u>	<u>Total Price</u>
<b>Capitol Scientific Inc. Austin, TX</b>	<b>\$ 18,581.07</b>
VWR International Suwanee, GA	\$ 23,427.19

### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Eighty-two notices were sent including one MBE and two WBEs. Two bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 14% decrease to the last contract awarded in November 2008. This is due to lower shipping costs from local a supplier.

### **APPROVAL JUSTIFICATION**

- a. Lowest bid. Capitol Scientific is not the current provider of these goods
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 04/26/2012**

**VENDOR NAME: OLDCASTLE APG TEXAS, INC. DBA CUSTOM CRETE**

**SUBJECT:** Authorize award and execution of a 24-month requirements supply contract with OLDCASTLE APG TEXAS, INC. DBA CUSTOM CRETE, for the purchase of ready-mix concrete for use by Austin Energy for electrical installation and maintenance projects in an estimated amount not to exceed \$1,166,560, with three 12-month extension options in an estimated amount not to exceed \$583,280 per extension option, for a total estimated contract amount not to exceed \$2,916,400.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$218,730 is available in the Fiscal Year 2011-2012 Capital Budget of Austin Energy and \$24,303 is available in the 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 19 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** A fiscal note is attached.

**FOR MORE INFORMATION CONTACT:** Gage Loots, Buyer II/512-322-6118

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on April 16, 2012.

**PURCHASING:** Lowest bid of two bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

---

This contract is to provide Austin Energy (AE) with various types of ready-mix concrete to be purchased on an as-needed basis. Ready-mix concrete is a type of concrete that is manufactured in a factory or batching plant, according to a set recipe, and then delivered to a work site by truck mounted transit mixers. AE will use this concrete for various installation and maintenance projects including, but not limited to, encasement of electrical conduit, concrete repairs, installation of pull boxes, and creation of pads for substation equipment such as transformers, switchgear, and circuit breakers.

MBE/WBE solicited: 4/0

MBE/WBE bid: 0/0

**BID TABULATION**

IFB No. GAL0035  
 Ready-Mix Concrete  
 (9 – line items)

<b><u>Vendor</u></b>	<b><u>Total Bid Amount – 12 months</u></b>
<b>Oldcastle APG Texas, Inc. dba Custom Crete Austin, TX</b>	<b>\$583,280.00</b>
JAE Group, Inc. Austin, TX	\$734,275.00

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Seventy-four notices were sent, including four MBEs. There are no known WBEs for this commodity code. Two bids were received, with no response from the MBEs.
- c. The pricing offered represents an 11.68% increase from the last contract award made December 2009. The price increase is due to higher raw material and transportation costs.

**APPROVAL JUSTIFICATION**

- a. Lowest bid. Oldcastle APG Texas, Inc. dba Custom Crete is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN - PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAMES: ASPLUNDH TREE EXPERT CO**

**AGENDA DATE: APRIL 26, 2012**

**SUBJECT:** Authorize award and execution of a 36-month requirements service contract with ASPLUNDH TREE EXPERT CO., for transmission utility line clearance services in an estimated amount not to exceed \$6,000,000, with two 12-month extension options in an estimated amount not to exceed \$2,000,000 per extension option, for a total estimated contract amount not to exceed \$10,000,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$833,333 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Lowest bid of three bids received.

**BOARDS AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on April 16, 2012.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) through achievement of Good faith Efforts with 9.29% MBE and 5.72% WBE Subcontractor Participation.

**FOR MORE INFORMATION:** Shawn Harris, Supervising Sr. Buyer / 505-7351

---

This agreement will provide Austin Energy (AE) with professional transmission line clearance services providing scheduled vegetation maintenance and storm restoration capabilities, which requires specialized equipment and staff with specialized training. By utilizing contractors, AE is able to ramp up and down the workforce to meet the needs based on seasonal growth fluctuations throughout the year, unexpected needs resulting from storms, and budget constraints. Tasks will include but shall not be limited to tree pruning and/or removal of various types of vegetation growing around AE's energized electrical lines, utility easements and rights-of-way.

The work sites will generally consist of the geographical area encompassing all of the transmission corridors used by AE within and outside of AE's electrical service territory. This work is extremely important to ensure public and worker safety, electric service reliability and overall customer satisfaction. If this line clearance is not maintained it could result in increased electrical accidents, wildfire ignitions, reduced customer satisfaction, increased tree caused interruptions, large Federal fines, and reduced reliability. This contract is requirements based, thus the annual expenditures will be based on budget and required work. The contract amount is an estimated not to exceed threshold and not a guarantee of any actual annual amount of work.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB SMH0122REBID**  
 (71 line items)

<b><u>Vendor</u></b>	<b><u>Total Bid Amount *</u></b>
<b>Asplundh Tree Expert Co Corpus Christi, TX</b>	<b>\$4,834,953.76</b>
<b>Wright Tree Service Inc. Des Moines, IA</b>	<b>\$5,257,425.26</b>
<b>Davey Tree Surgery Co Livermore, CA</b>	<b>\$5,723,432.34</b>

\*Bid amount for evaluation purposes only, contract award amount was stated in the solicitation

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Twelve notices were sent including one MBE. There are no known WBEs for this commodity code. Three bids were received.
- c. The pricing offered represents a 1.8% decrease from the last contract awarded in August 2006.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**M/WBE Summary**

Participation goals stated in the solicitation were 13.89% MBE and .12% WBE. The recommended firms provided MBE /WBE Compliance Plans that were approved by the Small and Minority Business Resources Department.

<b>NON □ MBE/WBE TOTAL □ PRIME</b>	<b>\$4,092,133.73</b>	<b>84.64%</b>
Asplundh Tree Expert Co., Corpus Christi, TX	\$4,092,133.73	84.64%
<b>MBE TOTAL □ SUBCONTRACTOR</b>	<b>\$448,840.00</b>	<b>9.28%</b>
<b>African American Total □ Subcontractors</b>	<b>\$163,150.00</b>	<b>3.37%</b>
(MB) Alvin Washington Trucking, Austin, TX (hauling)	\$160,650.00	3.32%
(MB) Express MD Urgent Care Clinic, Pflugerville, TX (physicals)	\$2,500.00	.05%
<b>Asian American Total □ Subcontractors</b>	<b>\$ 285,690.00</b>	<b>5.91%</b>
(MA) Benqwest, Austin, TX, (fuel, ice)	\$238,410.00	4.93%
(MA) Alliance Body & Paint Shop (vehicle Maintenance)	\$47,280.00	.98%
<b>WBE TOTAL □ SUBCONTRACTORS</b>	<b>\$276,581.00</b>	<b>5.72%</b>
(FW) MS Supply, Austin, TX (herbicides)	\$276,581.00	5.72%
<b>NON MBE/WBE - SUBCONTRACTORS</b>	<b>\$17,500.00</b>	<b>.36%</b>
Auto Zone, Austin, TX (auto-parts)	\$6,000.00	.12%
Michelin North America, Austin, TX (tires)	\$10,000.00	.21%
Tempo Safety Compliance & Sully Inc , Bastrop, TX (first aid kits)	\$1,500.00	.03%

**CITY OF AUSTIN - PURCHASING DEPT.                      AGENDA DATE: APRIL 26, 2012**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAMES: ASPLUNDH TREE EXPERT CO & WRIGHT TREE SERVICE INC**

**SUBJECT:** Authorize award and execution of a 36-month requirements service contract with ASPLUNDH TREE EXPERT CO. and WRIGHT TREE SERVICE, INC., for distribution utility line clearance services in an estimated amount not to exceed \$48,000,000, with two 12-month extension options in an estimated amount not to exceed \$16,000,000 per extension option, for a total estimated contract amount not to exceed \$80,000,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$6,666,667 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining 31 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Lowest two bids of three bids received.

**BOARDS AND COMMISSION ACTION:** To be reviewed by the EUC on April 16, 2012.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 7.07% MBE and 1.57% WBE Subcontractor Participation for Asplundh; and through achievement of Good Faith Efforts with 1.4% MBE and .16% WBE Subcontractor Participation for Wright.

**FOR MORE INFORMATION:** Shawn Harris, Supervising Sr. Buyer / 505-7351

---

This agreement will provide Austin Energy (AE) with professional distribution line clearance services providing scheduled vegetation maintenance and storm restoration capabilities, which requires specialized equipment and staff with specialized training. By utilizing contractors, AE is able to ramp up and down the workforce to meet the needs based on seasonal growth fluctuations throughout the year, unexpected needs resulting from storms, and budget constraints. Tasks will include but shall not be limited to tree pruning and/or removal of various types of vegetation growing around AE's energized electrical lines, utility easements and rights-of-way. This work is extremely important to ensure public and worker safety, electric service reliability and overall customer satisfaction. If this line clearance is not maintained it could result in increased electrical accidents, wildfire ignitions, reduced customer satisfaction, increased tree caused interruptions and reduced reliability. This contract is requirements based, thus the annual expenditures will be based on budget and required work. The contract amount is an estimated not to exceed threshold and not a guarantee of any actual annual amount of work.

AE has been designated a Tree Line USA utility 10 years in a row by the respected Arbor Day Foundation. The Utility is recognized for following best practices in tree trimming and for



promoting the proper planting of trees so they do not interfere with power lines and that provide shade to reduce energy costs.

AE trims along 400 miles of power lines each year on some 12,000 properties and is one of the few electric utilities in the country that meets with customers and provides a tree trimming plan before tree trimming takes place. The utility's interactive process is among the most extensive in the country including meeting with property owners before trimming occurs, contacting neighborhood associations to outline trimming plans to leaving door hangers and mailing certified letters. The utility employs 13 certified arborists to manage the work of contract tree trimming crews and the contractors employ another dozen certified arborists who meet with property owners and oversee trimming activity. In surveys of customers after trimming, Austin Energy consistently receives high marks for the approach and work performed. The utility avoids pruning in neighborhoods with mainly red and live oak trees between mid-February and June to prevent the spread of oak wilt. In areas that provide habitat for the Golden-cheeked Warbler and the Black-capped Vireo, AE avoids pruning from March through September.

This contract will be awarded to two bidders, one contractor receiving the South Area and the other contractor receiving the North Area of the AE service area. As was described in the solicitation, the lowest bidder will receive their choice of the two areas, and the next low bidder will receive the other area. It is critical to AE to have two contractors available in the event of heavy storm damage or unusually heavy work load.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

#### **BID TABULATION - IFB SMH0123 (70 line items)**

<b><u>Vendor</u></b>	<b><u>Total Bid Amount *</u></b>
Asplundh Tree Expert Co .....	\$23,412,856.36
Corpus Christi, TX	
Wright Tree Service Inc. ....	\$24,467,489.59
Des Moines, IA	
Davey Tree Surgery Co .....	\$25,716,035.01
Livermore, CA	

\*Bid amount for evaluation purposes only, contract award amount was stated in the solicitation.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- Adequate competition.
- Twelve notices were sent including one MBE. There are no known WBEs for this commodity code. Three bids were received.
- The pricing offered represents a 4.5% decrease from the last contracts awarded in August 2006.

#### **APPROVAL JUSTIFICATION**

- Lowest bids received.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.

**M/WBE Summary**

Participation goals stated in the solicitation were 2% MBE and .2% WBE. The recommended firms provided MBE/WBE Compliance Plans that were approved by the Small and Minority Business Resources Department.

**Asplundh Tree Expert Co.**

<b>NON □ MBE/WBE TOTAL □ PRIME</b>	<b>\$23,412,856.36</b>	<b>91.12%</b>
Asplundh Tree Expert Co., Corpus Christi, TX	\$23,412,856.36	91.12%
<b>MBE TOTAL □ SUBCONTRACTOR</b>	<b>\$1,654,224.20</b>	<b>7.07%</b>
<b>African American Total □ Subcontractors</b>	<b>\$856,800.00</b>	<b>3.66%</b>
(MB) Alvin Washington Trucking, Austin, TX (hauling)	\$856,800.00	3.66%
<b>Asian American Total □ Subcontractors</b>	<b>\$797,424.20</b>	<b>3.41%</b>
(MA) Benqwest, Austin, TX, (fuel, ice)	\$797,424.20	3.41%
<b>WBE TOTAL □ SUBCONTRACTORS</b>	<b>\$368,642.00</b>	<b>1.57%</b>
(FW)Cox Automotive, Austin, TX (vehicle maintenance)	\$305,000.00	1.30%
(FW) MS Supply, Austin, TX (first aid kits, herbicides)	\$63,642.00	0.27%
<b>NON MBE/WBE - SUBCONTRACTORS</b>	<b>\$57,000.00</b>	<b>.24%</b>
Pro-Med North, Austin, TX (drug screening, lab)	\$9,000.00	.04%
Auto Zone, Austin, TX (auto-parts)	\$18,000.00	.08%
Michelin North America, Austin, TX (tires/tire repair)	\$30,000.00	.12%

**Wright Tree Service, Inc**

<b>NON □ MBE/WBE TOTAL □ PRIME</b>	<b>\$23,937,496.24</b>	<b>98.40%</b>
Wright Tree Service Inc., Des Moines, IA	\$23,937,496.24	98.40%
<b>MBE TOTAL □ SUBCONTRACTOR</b>	<b>\$343,396.04</b>	<b>1.40%</b>
<b>Asian American Total □ Subcontractors</b>	<b>\$343,396.04</b>	<b>1.40%</b>
(MA) Benqwest, Austin, TX, (fuel)	\$343,396.04	1.40%
<b>WBE TOTAL □ SUBCONTRACTORS</b>	<b>\$39,534.55</b>	<b>0.16%</b>
(FW) MS Supply, Austin, TX (herbicides)	\$29,534.55	0.12%
(FH)Central Texas Barricades, Bastrop, TX (traffic control equip)	\$556,673.74	1.72%

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: SCHNEIDER ELECTRIC**

**AGENDA DATE: 4/26/2012**

**SUBJECT:** Authorize award, negotiation, and execution of Amendment No. 3 to the service agreement with SCHNEIDER ELECTRIC USA, INC., dba SQUARE D COMPANY, to expand the existing Energy Profiler Online (EPO) web portal to include the Load Curtailment module for Austin Energy and increase the contract in an amount not to exceed \$109,000 for the current option and in an amount not to exceed \$25,800 for each of the three remaining options, for a total contract amount not to exceed \$861,484.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$109,000 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Art Acuna, Senior Buyer/ (512) 322-6307

**PURCHASING:** Contract Amendment

**PRIOR COUNCIL ACTION:** 09/23/2010 – Approved 12-month contract with four 12-month extension options.

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on April 16, 2012 and Resource Management Commission on April 17, 2012.

**MBE/WBE:** This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

---

This proposed amendment No. 3 will allow for the addition of a Load Curtailment module to Austin Energy's existing Energy Profiler Online (EPO) web portal. The existing portal allows business customers of Austin Energy to monitor their daily electric usage over the Internet through a secure website. It allows customers to easily identify wasteful energy practices and verify improved conservation measures. The Load Curtailment module would provide enhanced demand response program services to Austin Energy's load co-op commercial and industrial (C&I) customers and support Austin Energy's aggressive program goals of increasing C&I demand response capability from its current load reduction of 2.5-3MW to 40-50 MW by the year 2020. The module will enable Austin Energy to notify load co-op customers of curtailment events, track and communicate participation in events, and produce reports to verify results and facilitate associated payment to participants. The module will enable Austin Energy staff to communicate demand response events via automated telephone, text or email messages generated by the web-based system. These messages would provide the principal means for informing customers that action is required to participate in a given event. Load co-op customers

will be able to opt in or out of any event and monitor their event participation via the internet through a secure website in a user friendly manner. The curtailment module will provide the principal means by which Austin Energy staff will verify curtailment levels attained by customers participating in its load co-op program and reconcile payments to customers. The new Load Curtailment module has a one time project cost of \$98,250 plus an increase in annual EPO subscription fees of \$25,800 per year. Participants at 54 facilities in Austin Energy's load co-op program contributed between 2.4-4.8 MW of peak demand savings during the 2011 peak demand season. Automation of the management of the program would enable Austin Energy to expand the program to include 500 participating facilities. This expansion could result in a peak demand reduction of over 30 MW, an annual value of over \$4,000,000 to Austin Energy customers.

This contract was awarded in October of 2010 as a sole source procurement. This Recommendation for Council Action is to approve Amendment No. 3 for the addition of the Load Curtailment module including ongoing subscription fees. The current year's subscription fee will be pro-rated to \$10,750 to reflect payment for May to September 2012. This additional module and subscription is proprietary to Schneider Electric and there are no other companies licensed to sell, support, or license this software.

Action	Description	Amount
Contract awarded 10/12/10	Original 12-month contract with four 12-month extension options	\$ 669,284.00
Amendment No.1 10/12/2011	Exercise the first extension option	\$ 0.00
Amendment No.2 3/21/2012	Administrative increase to the current contract period only	\$ 5,800.00
Proposed Amendment No. 3	Increase contract amount to the current contract period	\$109,000.00
	Increase contract amount of the three remaining extension options by \$25,800 per option	\$77,400.00
Total Revised Contract Amount		\$861,484.00

**CITY OF AUSTIN – AUSTIN ENERGY  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA DATE: 04/26/2012**

**SUBJECT:** Approve issuance of a rebate to Northland Investment Corporation for performing duct diagnostics and improvements at Madison at Stone Creek Apartments in an amount not to exceed \$79,473.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy, Conservation Rebates and Incentive Fund.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Fred Yebra, P.E., Director, Energy Efficiency Services, at 482-5305 or Stephen Leinweber, Manager, Energy Efficiency Services, at 322-6056.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 4/16/2012 and by the Resource Management Commission on 4/17/2012.

---

Austin Energy's Energy Efficiency Services requests authorization to issue a rebate to Northland Investment Corporation in the amount not to exceed \$79,473 for performing duct diagnostic and improvements at Madison at Stone Creek Apartments in accordance with the City of Austin's Multi-Family Rebate Program guidelines. This program is one element of Austin Energy's comprehensive Resource, Generation, Climate Protection Plan to 2020, approved in April 2010 by City Council, designed to reduce local air pollution through energy conservation, to reduce peak demand, and to assist customers in reducing electric consumption.

Madison at Stone Creek is located at 6800 McNeil Dr., in Austin, Texas 78729. The property comprises 20 buildings containing 390 apartment units, with 336,094 square feet of conditioned space. The demand kilowatt (kW) savings associated with this energy efficiency duct sealing project is estimated at 105.38 kW, at a program cost of \$754 per kW saved. The avoided kilowatt hours (kWh), estimated at 158,065 kWh per year, represents a major benefit to the local environment. This project will prevent the following air pollutants from being emitted: 94.9 metric tons of Carbon Dioxide (CO<sub>2</sub>), 0.066 metric tons of Nitrogen Oxides (NO<sub>x</sub>), and 0.060 metric tons of Sulfur Dioxide (SO<sub>2</sub>).

In addition to the reduced air and toxic pollution, the project savings are also equivalent to an estimated 213,101 vehicle miles traveled, the removal of 18 cars from our roadways, or the planting of 2,438 trees or 122 acres of forest in Austin's parks.

## RCA PROJECT FACT SHEET

Customer Name: Madison at Stone Creek  
*Property Owner: Northland Investment Corporation*  
*Property Management Company: Northland Investment Corporation*

File Number: 1114

Facility Address: 6800 McNeil Dr., Austin, TX 78729

Customer Contact: Caitlin Rockhold

Estimated Rebate: Not to exceed \$79,473

Equipment Installed: Duct Diagnostic and Improvement Program – Electric Uncased Fan coils and Electric Upflows

Demand Savings: 105.38 kW – estimated

KWh Savings: 158,065 kWh - estimated

Cost per kW: \$754

Estimated Project Cost: \$79,473

- *The project costs for Multifamily Duct Diagnostic & Improvements equal the contractor's total costs to provide this service.*
- *This energy efficiency improvement qualifies at rebate levels of \$.20 / 16,224 conditioned space and \$.38 / 200,600 conditioned space in compliance of ECAD Ordinance.*
- *For this retrofit, the contractor price was equal to rebate costs and is equivalent to \$754 per kW saved.*

Estimated Completion Date: No later than three (3) months after issuance of LOI.

Site Information: Madison at Stone Creek, 6800 McNeil Dr., Austin, TX 78729.

Comments:  
Madison at Stone Creek is located at 6800 McNeil Dr. in Austin, Texas. The property comprises 20 buildings containing 390 apartment units, with 336,094 square feet of conditioned space.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: AMERICAN FACILITY SERVICES**

**AGENDA DATE: 4/26/2012**

**SUBJECT:** Authorize award and execution of Amendments to three requirements service contracts with AMERICAN FACILITY SERVICES to allow for the continuation of janitorial services for Austin Energy's various locations on a month to month basis for a maximum of 12 months. First contract to increase the current contract in an estimated amount not to exceed \$352,200, for a total revised estimated amount not to exceed \$1,987,948; second contract to increase the current contract in an estimated amount not to exceed \$110,200, for a total revised estimated amount not to exceed \$613,861 and third contract to increase the current contract in an estimated amount not to exceed \$141,000, for a total revised estimated amount not to exceed \$686,008.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$146,750 for Contract 1; funding in the amount of \$45,916 for Contract 2; and funding in the amount of \$58,750 for Contract 3 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding for the remaining optional seven months of the contracts is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Contract Amendments.

**PRIOR COUNCIL ACTION:** Contracts 1, 2 and 3 were approved on 12/14/2006, 11/08/2007 and 1/31/2008 respectively, with the original 24-month contract and three-12-month extension options.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on April 16, 2012.

**MBE/WBE:** This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Karen Williams, Senior Buyer, 322-6467

---

Council approved five year contracts with to American Facility Services (AFS) for janitorial services for Austin Energy (AE) facilities on December 14, 2006 for the Town Lake Center facility and various AE locations; on November 8, 2007 for the Combined Transportation and Emergency Communication Center (CTECC) location; and on January 31, 2008 for the power plants. The awards included a 24 month original period and three annual extension option periods. The contracts are due to expire on April 30, 2012. The City issued an IFB solicitation in November 2011 in an effort to plan for aggregate continuation of contracted janitorial services for these AE locations requiring future janitorial services. City staff made a recommendation to

City Council to outsource future janitorial services to the best evaluated bidder, and on March 22, 2012, the City Council declined to approve the contract and directed City staff to obtain these services internally.

AE consulted with the City of Austin Building Services Department for determining cost estimates for providing janitorial services for all AE locations with in-house staff. In order to allow the City adequate time to advertise positions, proceed through the City's hiring process (including background checks), and train the new employees, AE is requesting the continuation of services on a month-to-month basis until the new employees are staffed. The month-to-month services will be terminated when the new City employees begin work. It is anticipated the hiring process will take approximately six months to complete, therefore, this request includes a six month contingency to ensure service continues until new employees begin.

Contract 1 – This proposed action is requesting month-to-month services for a maximum of 12 months and to increase the contract in a not-to-exceed amount of \$352,200. This amendment will provide janitorial services to include labor, supervision, supplies and equipment at Town Lake Center and various other AE facilities. The total area to be serviced is approximately 253,303 square feet.

Contract 2 – This proposed action is requesting month-to-month services for a maximum of 12 months and to increase the contract by a not-to-exceed amount of \$110,200. This amendment will provide janitorial services to include labor, supervision, supplies and equipment at the CTECC location. The total area to be serviced is approximately 57,000 square feet.

Contract 3 – This proposed action is requesting month-to-month services for a maximum of 12 months and to increase the contract by a not-to-exceed amount of \$141,000. This amendment will provide janitorial services to include labor, supervision, supplies and equipment at AE power plant facilities. The total area to be serviced is approximately 50,228 square feet.

The continuation of janitorial services for these contracts as requested will allow for preparation of continued quality janitorial service including use of sustainable products and equipment, and a clean and safe environment for City employees and the public. Many of these AE facilities host both public and City meetings, and therefore, must be professionally cleaned and maintained. Additionally, the CTECC facility hosts public meetings for the City, Travis County, Capital Metro and TXDOT, as well as the 911 Call Center (staffed 24x7x365) and the City's Emergency Operations Center and Travis County Homeland Security. Services include day and night crews with tasks divided on a daily, weekly, bi-weekly, monthly and quarterly basis. City staff will be submitting a separate Council action item to amend the budget for costs associated with expanding the workforce and for expenses to perform janitorial services for AE.



**Contract Summary “1” (AE Various Facilities) Contract No. 07011800057**

Action	Description	Amount
Original Contract awarded 3/1/2007	Original 24-month contract	\$ 633,900
Amendment No. 1	Contract Modification – Scope Change	0.00
Amendment No. 2	Contract Modification – Corrected Error made on previous Amendment	0.00
Amendment No. 3	Vendor Name Change	0.00
Amendment No. 4	Option 1 - Extension	324,150
Amendment No. 5	Contract Modification –Scope Change	0.00
Amendment No. 6	Contract Modification Scope Change	
Amendment No. 7	Option 2 - Extension	338,849
Amendment No. 8	Option 3 - Extension	338,849
Amendment No. 9	Contract Modification - Scope Change	0.00
Amendment No. 10	30 Day Holdover	0.00
Amendment No. 11	30 Day Holdover	0.00
Proposed Amendment No. 12	Increase Contract/Month to month max 12 months	352,200
Total Revised Contract Amount		\$1,987,948

**Contract Summary “2” (CTECC) Contract No. NA080000026**

Action	Description	Amount
Original Contract awarded 1/15/2008	Original 24-month contract	\$ 176,832
Amendment No. 1	Contract Modification – Admin Increase	49,999
Amendment No. 2	Vendor Name Change	0.00
Amendment No. 3	Option 1 - Extension	138,415
Amendment No. 4	Option 2 - Extension	138,415
Amendment No. 5	Contract Modification - 45 day holdover	0.00
Amendment No. 6	Contract Modification - 30 day holdover	0.00
Amendment No. 7	Contract Modification - 30 day holdover	0.00
Proposed Amendment No. 8	Increase Contract/Month to month max 12 months	110,200
Total Revised Contract Amount		\$613,861

**Contract Summary “3” (AE Power Plants) Contract No. 08020400021**

Action	Description	Amount
Original Contract awarded 2/19/2008	Original 24-month contract	\$ 211,840
Amendment No. 1	Contract Modification/Admin Increase	7,600
Amendment No. 2	Vendor Name Change	0.00
Amendment No. 3	Contract Modification/Admin Increase	21,000
Amendment No. 4	Contract Modification – Scope Change	7,353
Amendment No. 5	Contract Modification/Admin Increase	3,000
Amendment No. 6	Contract Modification Scope Change	2,400
Amendment No. 7	Option 1 – Extension	140,020
Amendment No. 8	Contract Modification/Admin Increase	4,875
Amendment No. 9	Option 2 - Extension	105,920
Amendment No. 10	30 Day Holdover	0.00
Amendment No. 11	Option 3/Contract Modification	41,000
Proposed Amendment No. 12	Increase Contract/Month to month max 12 months	141,000
Total Revised Contract Amount		\$ 686,008

**CITY OF AUSTIN – PURCHASING DEPT.                      AGENDA DATE: 04/26/2012**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: GRAINGER, INC. THROUGH TCPN**

**SUBJECT:** Authorize award and execution of Amendment No. 1 to a contract through the Cooperative Purchasing Network (TCPN) with GRAINGER, INC., for industrial supplies and equipment to increase the current contract term (extension option two) in an estimated amount not to exceed \$1,400,000, and increase extension options three and four in estimated amounts not to exceed \$3,149,250 and \$3,212,235 respectively, for a revised total estimated contract amount not to exceed \$11,558,361.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$1,400,000 is available in the 2011-2012 Operating Budget for various City Departments. Funding for the remaining extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING LANGUAGE:** Contract Amendment

**PRIOR COUNCIL ACTION:** December 16, 2010 - Approved award of the original contract.

**FOR MORE INFORMATION:** Cruz Banda, Buyer II/974-2133

**BOARDS AND COMMISSION ACTION:** To be reviewed by the Water and Wastewater Commission on April 11, 2012. To be reviewed by the Electric Utility Commission on April 16, 2012.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

---

This contract was approved by Council on December 16, 2010, under the Texas Cooperative Purchasing Network (TCPN), in an estimated amount not to exceed of \$421,875 for a three-month period with four 12-month extension options in an estimated amount not exceed \$1,687,500 per extension option.

This contract provides a reliable source for the purchase of industrial supplies, equipment, and tools used by various City departments to repair and maintain facilities and equipment throughout the City. It will be used by most City departments to purchase small equipment and supplies on an as needed basis for the daily operations of the City. Staff will be able to have quick and reliable access to all products available from Grainger's on-line ordering system.

The list of items available to the City include a wide variety of repair and maintenance equipment and supplies that include, but are not limited to: electrical, plumbing, fleet vehicle maintenance shop and testing equipment, HVAC testing and maintenance equipment, janitorial equipment and cleaning supplies, electrical hand tools, hardware, safety equipment and supplies, small electrical motors and generators, lighting, security, and test instruments.

The recommended Council action is to approve increases for Option Years 2 through 4 in the amount of \$1,400,000 per year due to the increased usage of this contract by departments throughout the City. In addition, it will allow for a 2% increase annually to Options 3 and 4, for any additional increase to the requirements of this contract that may occur.

Contract Summary	<b><u>Contract No. GC110000003</u></b>	
<b>Description</b>	<b>Action</b>	<b>Amount</b>
Original Contract	Award of a 3-month term in an estimated amount not to exceed \$421,875	\$ 421,875
Extension Option No. 1	Added Option No. 1 funding	1,687,500
Extension Option No. 2	Added Option No. 2 funding	1,687,500
Proposed Amendment No. 1	Increase Option No. 2 by \$1,400,000 changing total amount of this period to read \$3,087,500	1,400,000
Proposed Future Amendment Extension Option No. 3	Add 2% increase to Option No 3 changing the total amount not to exceed \$3,149,250	3,149,250
Proposed Future Amendment Extension Option No. 4	Add 2/% increase to Option No. 4 changing the total amount not to exceed \$3,212,235	3,212,236
<b>TOTAL REVISED CONTRACT AMOUNT</b>		<b>\$11,558,361</b>

Additional information provided to the Electric Utility Commission for Agenda Item #11

City departments used historical data and current budgets to determine the usage amount required for future annual procurements.

<b>Department</b>	<b>Purchase Amount</b>	<b>Percentage of Total</b>
COA-AUSTIN WATER UTILITY	379,550.81	27.11%
COA-CONVENTION CENTER	281,777.20	20.13%
COA-AUSTIN ENERGY	174,810.19	12.48%
COA-DEPT OF AVIATION	140,572.65	10.04%
COA-STREET & BRIDGE	68,601.73	4.90%
COA-FLEET SERVICES	63,895.32	4.56%
COA-AUSTIN PUBLIC LIBRARY	47,412.91	3.39%
COA-PARKS & RECREATION	47,272.02	3.38%
COA-SOLID WASTE SVCS	33,318.22	2.38%
COA-POLICE-IRENE SANCHEZ CONTRACT	32,379.79	2.31%
COA-FIRE DEPT	27,602.97	1.97%
COA-BUILDING SVC DIV	25,438.76	1.82%
COA-PUBLIC WORKS	21,858.37	1.56%
COA-AUSTIN-TRAVIS CO EMS DEPT	10,592.09	0.76%
COA-HEALTH & HUMAN RESOURES	9,688.33	0.69%
AUSTIN/TRAVIS CO HHS	5,111.01	0.37%
COA-WIRELESS COMMUNICATION	4,507.99	0.32%
COA-WILDLAND CONSERVATION DIVISION	4,378.68	0.31%
COA-CODE COMPLIANCE DEPT	4,077.59	0.29%
COA-PALMER EVENTS CENTER	3,202.48	0.23%
COA-DOWNTOWN AUSTIN COMMUNITY COURT	2,739.97	0.20%
COA-LINCOLN PROP MGMT	2,707.56	0.19%
COA-PUBLIC WRKS TRANSP DIV	2,616.45	0.19%
CITY OF AUSTIN	2,167.41	0.15%
COA-WATERSHED PROT & DEV REVIEW	1,337.64	0.10%
COA-INFORMATION SYSTEMS	803.34	0.06%
COA-EMPLOYEE PURCHASE	612.38	0.04%
COA-JIMMY CLAY GOLF CRSE	437.67	0.03%
COA-MUNICIPAL COURTS	328.14	0.02%
COA-TRANSPORTATION/METER SHOP	200.32	0.01%
	1,400,000.00	100.00%

**CITY OF AUSTIN – PURCHASING DEPT.                      AGENDA DATE: 04/26/2012**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: STAPLES CONTRACT & COMMERCIAL THROUGH NJPA**

**SUBJECT:** Authorize award and execution of a 26-month requirements supply contract through National Joint Powers Alliance (NJPA) with Staples Contract & Commercial, Inc. for purchase of office supplies, in an amount not to exceed \$5,750,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$866,667 is available in the Fiscal Year 2011-2012 Operating Budgets for all City Departments. Funding for the remaining 22 months of the contract period is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING LANGUAGE:** Contract Amendment

**FOR MORE INFORMATION:** Cruz Banda, Buyer II/974-2133

**BOARDS AND COMMISSION ACTION:** To be reviewed by the Water and Wastewater Commission on April 11, 2012. To be reviewed by the Electric Utility Commission on April 16, 2012.

**MBE/WBE:** This Cooperative Purchase is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9C of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

---

This contract establishes a supply contract for stockless office products with Staples, Inc. These supplies are used by all City departments. Staples Inc. will warehouse all items and deliver orders to over 265 City locations. The vendor is required to provide any type of item on an as-needed basis with next day, desk top delivery. There are approximately 12,000 different items purchased on this contract that are standard office supplies (e.g. rubber bands, binders, tape, paper clips, correction tape, file folders, staples, pens, pencils, Post-it notes, etc.) used on a daily basis. This portion of the contract will be in the amount of \$1,300,000 annually (50% of the contract total). This contract also includes copy paper and recycled copy paper. This portion of the contract will be in the amount of \$520,000 annually (20% of the contract total). In addition to the standard office supplies, Staples Inc. also provides printer equipment and supplies (e.g. toner cartridges, inkjet cartridges and printer ribbons). This portion of the contract will be in the amount of \$780,000 annually (30% of the contract total). There are several hundred items in the catalog that are considered restricted and require additional supervisory approval. These include items such as electronics, food and furniture.

NJPA is competitively bid and awards contracts to national vendors in accordance with purchasing procedures mandated by the state procurement laws and regulation. Participation in NJPA will provide the City of Austin the legal requirements for competition of contracts on commonly purchased products and services.

NJPA awarded Staples Inc., Framingham, MA, the annual contract renewal for office supplies based on a Request for Proposal. NJPA was awarded the contract on May 27, 2010. The contract was commenced August 1, 2010, continues four years thereafter and is subject to annual renewal at the option of both parties.

DRAFT

Additional information provided to the Electric Utility Commission for Agenda Item #12

City departments used historical data and current budgets to determine the usage amount required for future annual procurements.

Department breakdown of Staples contract, based upon annual spending of \$2,600,000:

Department	Department Name	Dollars Authorized	Percentage
9100	Health & Human Services Department	\$ 370,408	14.25%
1100	Austin Energy	\$ 305,046	11.73%
8700	Austin Police Department	\$ 300,557	11.56%
2200	Austin Water Utility	\$ 291,132	11.20%
8600	Parks & Recreation Department	\$ 159,616	6.14%
8500	Austin Public Library	\$ 111,713	4.30%
6800	Planning & Development Review Department	\$ 97,589	3.75%
6300	Watershed Protection Department	\$ 87,377	3.36%
4600	Municipal Court	\$ 79,580	3.06%
6400	CTM-Wireless	\$ 74,227	2.85%
8300	Austin Fire Department	\$ 73,765	2.84%
1500	Austin Resource Recovery	\$ 71,211	2.74%
9300	Emergency Medical Services	\$ 66,617	2.56%
8100	Aviation	\$ 63,900	2.46%
6200	Public Works Street & Bridge	\$ 56,535	2.17%
8200	Austin Convention Center	\$ 52,352	2.01%
6000	Public Works	\$ 48,001	1.85%
5800	Human Resources Department	\$ 38,019	1.46%
2400	Austin Transportation Department	\$ 37,157	1.43%
6500	Contract and Land Management Dept	\$ 29,033	1.12%
other	Various other departments	\$ 186,166	7.16%
	Grand Total	\$ 2,600,000	100.00%



**CITY OF AUSTIN – PURCHASING DEPT.                      AGENDA DATE: 04/26/2012**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: STAPLES CONTRACT & COMMERCIAL THROUGH NJPA**

**SUBJECT:** Authorize Amendment No. 6 to a contract with SUMMUS INDUSTRIES, INC., (MBE/MB) for a Microsoft Enterprise License Agreement to add \$203,079 for a Department of Information Resources (DIR) contract increase, \$506,840 for additional requested Microsoft products for the current fiscal year, and \$2,557,979 in contingency spending authority for annual license true up for the remaining four years of the contract period, for a total amendment amount not to exceed \$3,267,898, for a total contract amount not to exceed \$18,865,334.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$263,556 is available in the Fiscal Year 2011-2012 Operating Budgets of various departments. Funding in the amount of \$205,649 is available in the Fiscal Year 2011-2012 Capital Budgets of various departments. Funding in the amount of \$37,635 is available from Grant funds. Funding for the annual contract cost increase and contingency will be dependent upon availability in budgets throughout the remaining contract period.

**FISCAL NOTE:** Fiscal notes are required.

**PURCHASING LANGUAGE:** Contract Amendment

**PRIOR COUNCIL ACTION:** 8/25/2011 – Approved Amendment No.5; 06/23/2011 – Approved Amendment No. 4; 04/07/2011 – Approved Amendment No. 2; 9/23/2010 –Approved 60-month contract.

**FOR MORE INFORMATION:** Kenneth Ming, Contract Compliance Mgr/974-6557.

**BOARDS AND COMMISSION ACTION:** To be reviewed by the Water and Wastewater Commission on 4/11/12 and the Electric Utility Commission on 4/16/12.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

The initial Microsoft enterprise license agreement which was approved in September, 2010 included the basic software needed to run the business of the City and any subsequent upgrades. Five subsequent amendments have been issued to add additional spending authority and other Microsoft products to the ELA.

The amount of the initial contract was based on the number of computers that were determined to have accessed the network during a 60-day period in September, 2010. The contract allowed for additional licenses to be added as required, with the additional costs to be billed upon an annual “true up” at the end of each contract year. The initial contract amount included 2% for contingency to cover license true up.

The cost for the first year true up exceeded the 2% contingency of \$58,153 (if annualized). Based on the first year experience, the initially approved 2% contingency will be insufficient for the subsequent years of the contract. Therefore, additional spending authority is now being requested for true up expenses for the remaining contract period. This RCA requests an increase in the contingency from 2% to 22.5% of the remaining contract amount for 2012 through 2015 to add sufficient spending authority to cover the estimated “true up” for any and all Microsoft products added during subsequent years of the contract.

This request also includes a price increase of 2.27% beginning in February, 2012 due to an increase in the DIR pricing for Microsoft products. The price increase will apply to annual payments as well as end of year “true-up”.

The contract includes client access licenses for City computers as well as all Microsoft products that were not included in the cost estimate for the initial contract such as Microsoft Project and Microsoft Visio.

This amendment also includes a request for contract spending authority in the amount of \$506,840 for citywide budgeted Microsoft requests already identified for 2012 through the end of the first quarter of FY 2012. Some of the larger requests include: \$98,726 for requirements of the Digital Vehicular Video Project, \$37,635 for the Austin Regional Intelligence Center and \$54,112 for core client access licenses for replacement MDCs for Public Safety departments. It also includes \$7,006 for Win Standard Server for Austin Water, \$13,607 for Microsoft TechNetPlus subscriptions and Datacenter server conversions for ABIA, and \$295,754 for Microsoft Project Professional, Visio Pro, Visio Premium, SQL Server Standard and additional client access licenses for computers. The additional contingency has been requested to cover estimated Microsoft product purchases for the remaining contract period. Any future large Microsoft product requests which may be required for a specific project and which meet the threshold requiring Council authority will be requested via separate a RCA.

<b>Contract Summary</b>		
Contract History	Description	Amount
Original Contract	60-month contract for Microsoft enterprise license agreement	\$14,538,229
Amendment No. 1	Administrative amendment to add training classes	28,000
Amendment No. 2	Purchase of additional licenses	410,328
Amendment No. 3	Administrative amendment to add licenses	27,674
Amendment No. 4	Purchase of additional licenses	157,355
Amendment No. 5	Purchase of additional licenses	435,850
Proposed Amendment No. 6	Additional contingency for Microsoft CAL “true-up”, identified 2012 requirements, and increase in all costs due to 2.27% increase in DIR pricing.	3,267,898
	Total revised contract amount	\$18,865,334